



March 26<sup>th</sup>, 2024

Dear Ms. Deaton-Reese,

Thank you for the opportunity to submit a Best and Final Offer (BAFO) for the Family and Social Service Administration's RFP 24-76492: School Based Mental Health Provider Endorsement. Attached you will find an updated Cost Proposal Template (Attachment D), updated MWBE and IVOSB Subcontractor Commitment Forms (Attachment A and A1), and updated commitment letters that align with our BAFO pricing.

The original RFP shared that the state allocated \$750,000 for this proposed work. Our original offer was \$721,200 with 100% of that going to individuals and subcontractors in Indiana.

In response to the request for a BAFO, we have not changed the services offered, but we have made the following changes to our cost:

1. **Reduced our originally submitted full cost** by 10%, or \$71,200. Our new full proposed cost is \$650,000.
2. We **are committed to working with MWBE and IVOSB subcontractors**, with all allocations to our MWBE and IVOSB subcontractors totaling 22% of the full cost.
3. We maintained **100% of the proposed costs going to businesses, subcontractors, and individuals in Indiana**.

As a registered *Buy Indiana* entity, we look forward to the opportunity to work with IDOA, FSSA, and IDOE, as well as our all Indiana team of subcontractors to be good stewards of Indiana tax dollars and ensure Hoosier schools receive high quality services.

Thank you,

Paramount Health Data Project